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RAIFFEISEN



Sisu Partners



PRESS RELEASE

DRAFT, FOR IMMEDIATE RELEASE

The board of Advior International is pleased to announce today the rebranding of the group previously known as the MidCap Alliance. The launch of the new brand recognises the commitment of members to significantly enhanced cooperation and integration as they build on their successful track record of advising on cross border M&A transactions.

Advior International is a network of leading mid and upper mid-market M&A advisory firms. It has 31 offices in Austria, Belgium, Central and Eastern Europe, Denmark, Finland, France, Germany, Italy, The Netherlands, Norway, Spain, Switzerland, the UK, and has two associate members in the US and India. The Advior team numbers some 220 M&A professionals, including several former CEOs and a significant number of senior bankers from the markets the organisation serves.

Since its formation in 2002 Advior's members have advised on more than 1,200 M&A transactions with a total value of more than €250 billion making it a major force in Investment Banking, particularly in Europe. In 2020 Advior's members advised on 100 M&A transactions with a value of €28 billion including several landmark cross border deals (see selected transactions on the following page).

The rebranding marks a new chapter in the development of the network and reflects more accurately the defining characteristics of the group. Members have always prided themselves on senior relationship driven board room access, a partner-led boutique style operating model and a genuinely international outlook to business. The group's new identity underpins and reinforces these values.

Advior International: beyond borders.

Erik Schwabe

Alpha Corporate Finance, Norway

Paolo Andrea Colombo Colombo & Associati, Italy

Dr. Klaus Imhof

Raiffeisen Bank International AG, Austria

Eddy Verbrugge SDM-Valorum, Belgium

Paul Le Clerc

Wagram Corporate Finance, France

Jan Davidsen ATRIUM Partners, Denmark

Birgit Meyer zu Selhausen DZ BANK AG, Germany

Dr. Niklaus Müller Raiffeisen Switzerland, Switzerland

Juha Karttunen Sisu Partners, Finland Javier Juliá

AZ Capital, Spain

Subodh Gupta

Edelweiss Financial Services, India

Ferdi Kramer

Rembrandt M&A, The Netherlands

Andrew Whitehouse

Smith Square Partners, UK



SELECTED TRANSACTIONS 2020

(SELECTED CROSS-BORDER TRANSACTIONS)



AZ Capital served as financial advisor to Imperial Brands, the fourth largest nternational tobacco company, on the sale of its premium cigar business to investment consortia of individual vestors in two distinct transactions



Raiffeisen Bank International AG advised the group of sellers consisting of ACWA Power International, BlackRock, Inc. and Crescent Capital on the sale of ACWA Power CF Karad PV Park EAD, a Bulgaria-based owner and operator of the Karadzhalovo 60.4 MWp PV park to Enery Development GmbH. an Austrian renewable energy investor, developer and operator.



Smith Square Partners is acting as financial adviser to Alternative Credit Investments plc (formerly known Pollen Street Secured Lending plc) in from Waterfall Asset Management,



Edelweiss Financial Services advised the Mumbai-headquartered global infrastructure company Shapoorji Pallonji Group (SP Group) in the sale of its renewable portfolio comprising of 317MW of operational solar assets to KKR, the American global investment



Raiffeisen Bank International AG (through Raiffeisen Bank S.A.) advised Dr. Michael Jaffé in his capacity as the insolvency administrator of Wirecard Sales International Holding GmbH on the sale of Wirecard Romania S.A., a leader in the Romanian payments processing space to **SIBS**, a European full fledge payment services provider



ATRIUM Partners advised DSM, the global company in the ingredients and materials space, on its acquisition of Glycom, the world's leading supplier of Human Milk Oligosaccharides (HMO).



Colombo & Associati have advised together with Lazard the Italian energy group Sorgenia in the sale to Italian infrastructure fund F2i and Spain's Asterion



Sisu Partners advised the owners of Kiilto, the leading Finnish chemical industry solutions provider, as its subsidiary KiiltoClean A/S agreed to divest its Workplace Safety business to Lifco AB's subsidiary Directa AB.



Rembrandt Mergers & Acquisitions advised the shareholder of **Qolor Tech**, the well-known masterbatch producer in the Netherlands, in the sale to Budenheim, the global supplier of phosphates and additives and part of Dr. Oetker Group



Alpha Corporate Finance and DZ BANK AG advised Vision Healthcare, the consumer healthcare company with a large portfolio of self-care brands and OTC products, in the acquisition of Naturamed Pharma, one of the Nordic region's leading suppliers of nutritional supplements via subscription



SDM-VALORUM

Exclusive financial advisor to

infomat

in the sale to

%Kerridge

ATRIUM Partners advised Columbus the integrated business systems and services provider based on Microsoft Dynamics, in the divestment of To-Increase, the global leader in Azure cloud-based business applications built to extend the Microsoft Dynamics platform, in the sale to Gilde Buy Out Partners, a leading private equity investor in the Benelux and DACH regions.



financial advisor to the shareholders of Infomat, the Benelux software vendor of an in-house developed ERP system complemented with 3rd party software. in the sale to Kerridge Commercial Systems, the international company active as a specialist software, service and support of fully integrated trade and business management solutions (backed by KKR).



AZ Capital advised Cellnex Telecom, the main independent infrastructure operator for wireless telecom in Europe, on the acquisition of CK Hutchison Holdings' European telecom towers and sites. The deal encompasses 24,600 telecom sites in AUT, DEN, IRE, ITA, GBR, and SWE when all deals are closed.



Rembrandt M&A advised the shareholder of Wil Stoop Assurantiën and De Waerdse Assuradeuren, an allround insurance company with a medium-sized underwriting company in the Netherlands, for its sale of a minority share in the companies to Swedish Söderberg & Partners, Sweden's leading financial advisers and intermediaries in insurance and financial products.



ALPHA Alpha Corporate Finance advised Investinor, Viking Venture and the other shareholders in the sale of Exprosoft, the leading provider of solutions for well integrity management, data modelling and simulation, in the sale to **Peloton**, the privately owned Canadian software company focused on the oil & gas.

ADVIOR

Advior International or Advior is the collective trade name of independent member firms affiliated with MidCap Alliance cvba, a Belgian cooperative limited liability company, registered under the laws of Belgium, with registered office at Luitenant Lippenslaan 60, 2140 Antwerp, Belgium, 0676.885.794 (register of legal persons Antwerp, division Antwerp). The shareholders and affiliated companies of MidCap Alliance cvba are separately constituted and regulated investment banking and/or financial advisory firms that provide M&A, corporate finance, debt advisory, growth equity and ECM services in accordance with the relevant laws of the jurisdictions in which they respectively operate. Advisor does not itself provide, directly or indirectly, financial advisory or other client services. This document makes descriptive reference to trademarks that may be owned by others. The use of such trademarks herein is not an assertion of ownership of such trademarks by Advior International and is not intended to represent or imply the existence of an association between Advior International and the lawful owners of such Its inclusion does not imply an endorsement by or of any third party. Copyright © 2020 Advior International. All rights reserved.